

WELCOME TO THE ACQUISITION REFORM OFFICE



<http://www.acq-ref.navy.mil>

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Acquisition Reform

- Is necessary (in the abstract)
- Involves tradeoffs and new practices
- Creates “Winners” and “Losers”
- Collides with attitudes and cultural values
- Is difficult (in the specific)

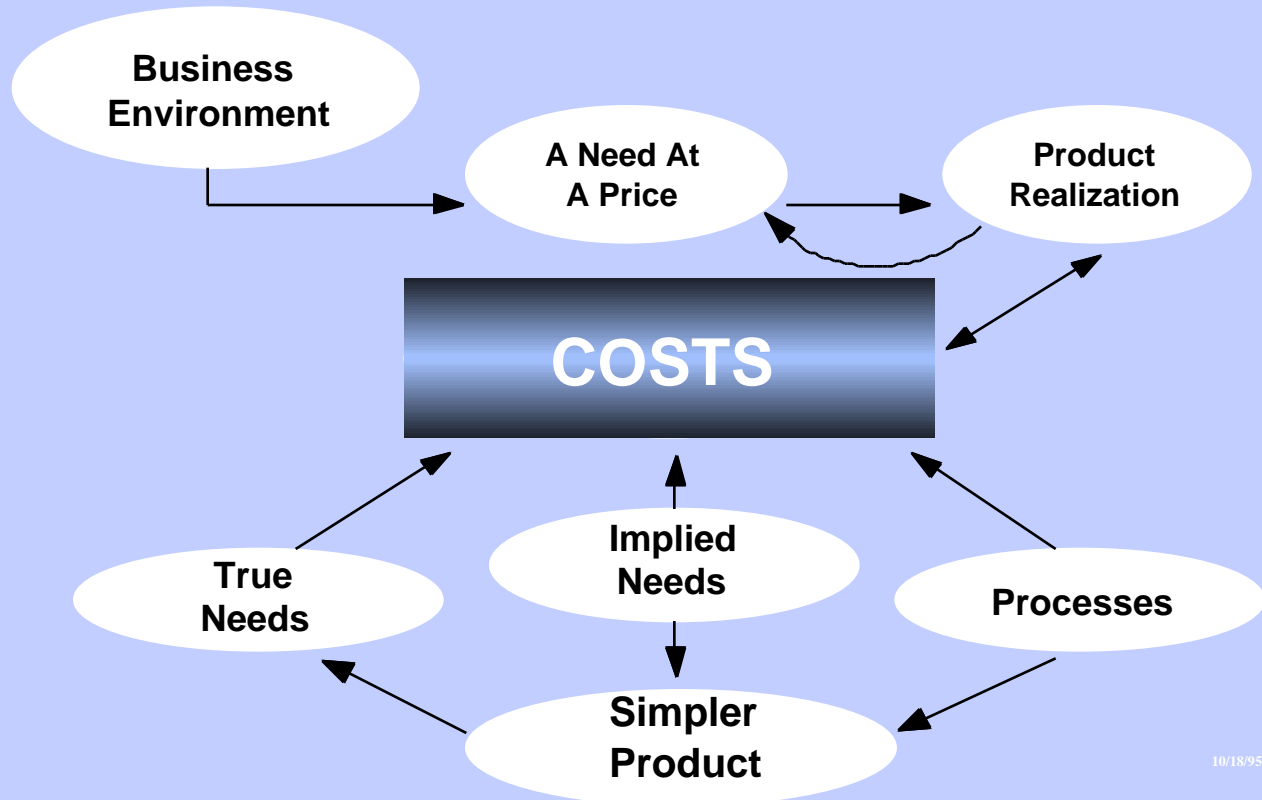
Top Ten Reasons Forrest Gump Could Be the New Navy ARE

10. Already tried smart people
9. Knows the Pentagon has five sides ... on every issue!
8. Prequalified ... used the bathroom at the White House
7. Shrimps for prawns, accepts popcorn
6. Low golf handicap -- high pain threshold
5. "Pentagon is like a box of chocolates ..." you never know what you're going to get!
4. Good footspeed ... can tapdance around issues
3. Lights up a room when he leaves
2. Attracts and employs misfits
1. Two words ... cuts own hair

The Navy AR Strategy

- **Communicate top-level Navy commitment to rapid implementation of AR**
- **Focus and facilitate reform efforts through a change agent**
- **Develop an opportunity-driven agenda coupled to strategic management thrusts**
- **Build a continuous dialogue with industry to identify mutually beneficial opportunities and practices**
- **Facilitate rapid implementation by removing barriers and impediments**
- **Identify and deploy key process and product innovations**
- **Widely communicate expectations, successes and lessons learned**
- **Institutionalize change management within the Navy acquisition culture**

Cost/Performance Management



Significant Changes in Acquisition

- IPT/ACT implementation of IPPD
- Integrated design environment
- Performance specifications as a norm
- Common process initiative
- DoD 5000 Rewrite

NSSN C³I (PEO-SUB) Building Success

- **Employing COTS, NDI, OSA, Commercial Standards, Performance Specifications**
- **IPPD process with early industry involvement**
- **Extensive Modeling & Simulation (Warfare, System and Cost Performance)**
- **Overlaying new innovations on disciplined top-level system engineering process with complete requirements traceability**
- **Results: Reduced cost to procure, reduced development time, building the right system for the Fleet**

Major Challenges Reforming the Acquisition System

- Gaining cross community commitment to change
- Increasing the level of education/training of workforce in IPPD and teamwork
- Widening availability and use of currently available tools
- Creating an infrastructure that embraces innovation and managed risk taking

Other Initiatives

- IPT survey
- Cycle time reduction
- RFP Benchmarking
- DoN barrier identification
- Center Of Excellence
- World Class Practices
- ACAT IV Upgrade Designation and MDA Delegation
- ACAT II - IV documentation
- NPDM process